

2 Stocks That Lost More Than They Deserved

### Description

The TSX's wild ride continues in June, as rising inflation spook investors. Canada's primary stock market index is a step away from a bear market following significant declines in the last two days. Unfortunately, the overall negative sentiment abruptly sent share prices lower.

Healthcare is the worst-performing sector, although **WELL Health Technologies** (<u>TSX:WELL</u>) seems underserving of its underperformance. Similarly, **Primo Water** (TSX:PMRW)(NYSE:PMRW) in the consumer staples sector is down 25.53% year to date when it shouldn't be. Given their depressed prices, both stocks are buying opportunities for value investors.

# **Fantastic position**

WELL Health has already given investors a glimpse of what to expect in Q2 2022. In Q1 2022, total revenue increased 395% to \$126.5 million versus Q1 2021. Net loss for the quarter was \$2.31 million, or 307% lower compared to the net loss from a year ago.

Hamed Shahbazi, WELL's chairman and CEO, said, "Both April and May have thus far reflected record revenue performances for WELL and setting the stage for a strong fiscal Q2 performance. Our revenue growth continues to be resilient while we leverage structural advantages in our business as the largest owner operator of outpatient clinics in Canada."

The \$699.97 million digital health company is also one of the largest owner-operator of outpatient clinics in Canada. Its business across the border in the U.S. is starting to thrive. Shahbazi added, "Patient visits continue to be a strong leading indicator for WELL's business, and we continue to see significant growth on a sequential and year-over-year basis."

In May 2022, its virtual services businesses in the U.S. reported robust growth (+484%) in patient visits. According to Shahbazi, WELL Health is in a fantastic position to be opportunistic in the market and generate long-term value for shareholders. Apart from the healthy balance sheet, management has a balanced focus on growth and profitability.

The healthcare stock currently trades at \$3.15 per share (-35.85% year to date). However, market analysts covering WELL Health forecast the price to climb 281% to \$8.86 in 12 months, or back to its 52-week high.

## Razorblade revenue model

Primo Water provides sustainable drinking water solutions to clients in North America and Europe. The financials of this \$2.65 billion company are starting to show remarkable improvement from the global pandemic. In Q1 2022 (quarter ended April 3, 2022), revenue increased 10% to US\$526.1 million versus Q1 2021.

Management reported a net loss of US\$6.7 million, which represents a 66% year-over-year decline. Tom Harrington, Primo Water's CEO, said, "Our first quarter performance gives us confidence in achieving our 2022 outlook of 9% to 10% revenue growth and an Adjusted EBITDA of between US\$410 million and US\$420 million."

Primo Water describes its recurring razorblade revenue model as unique. The competitive advantage of the said the revenue model is the industry leading line-up of sleek and innovative water dispensers. They are sold through retailers and online at various price points.

This consumer staples stock trades at \$16.46 per share and pays a decent 2.19% dividend. The payout can compensate for the price drop while waiting for the eventual rebound.

# Slump should end soon

WELL Health and Primo Water should be in the watchlists of value investors. As their businesses normalize, expect the slump of the stocks to end.

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- 1. Dividend Stocks
- 2. Investing

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- 1. NYSE:PRMW (Primo Water)
- 2. TSX:PRMW (Primo Water)
- 3. TSX:WELL (WELL Health Technologies Corp.)

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Date 2025/07/03 Date Created 2022/06/21 Author cliew

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