

Become a Landlord (Without a Mortgage)

### Description

Owning a rental property is frequently regarded as one of the easiest ways to generate an income stream. Apart from the recurring rent that a property provides, increasing property prices provide an avenue for growth as well. So, how exactly can prospective investors take that jump and become a landlord?

Buying a home isn't easy like it once was. There are extremely high costs to enter the market, especially for first-time buyers. In fact, the average home price in the GTA is well over \$1 million. In other words, the down payment alone is more than what a home costs in some markets.

Even if you do manage to scrape up the funds for a down payment, you still need to account for insurance, taxes, and above all, finding a tenant that can reliably pay each month.

Opting to become a landlord no longer sounds like the easiest path to generate an income stream, right?

## Become a landlord — mortgage-free

Fortunately, there is a way to become a landlord without needing a down payment or having to chase down tenants. If that sounds intriguing, then **RioCan Real Estate** (<u>TSX:REI.UN</u>) might be the perfect investment for your portfolio.

First and foremost, RioCan is a REIT. Among other things, this means that an investment is made not in a single property but rather a large portfolio of sites. In the case of RioCan, the company boasts a portfolio of 221 properties that collectively have a leasable area of 38.6 million square feet. Just over half of those properties are located in the GTA, where demand (and rents) remains high.

Most of those sites are retail-focused, representing some of the largest retail names in Canada. There's also a defensive element to that mix. RioCan is also well diversified, with no single tenantcomprising over 6% of the company's portfolio. The company also boasts an impressive 4% vacancyrate that further adds to that overall appeal.

## Here's another advantage that RioCan offers

In recent years, the REIT has moved towards adding mixed-use properties into the mix. This offsets the increasing risk of catering solely to brick-and-mortar retail. For investors looking to become a landlord, this is important for a few reasons.

First, brick-and-mortar retail is in decline. Mobile commerce continues to chew into traditional retail sales, and that's not even accounting for the impact the global COVID-19 pandemic has had on traditional retail. Consumers are now increasingly shopping with their fingers, on their devices, socially distant from stores. This means that there is a diminishing need for large showroom-style retail floors. A mixed-used property decreases the reliance on retail while catering to surging residential demand.

Second, remember the astronomical prices of real estate I mentioned earlier? Huge asking prices are pushing first-time homebuyers further and further out into the suburbs. This has a direct impact to commute times and access to entertainment, shopping, and nightlife. RioCan's mixed-used properties are located in strategic areas inside Canada's major metro areas, with direct access to shopping, nightlife, and transit lines. This is in stark contrast to the still-affordable homes in the far-out suburbs I mentioned earlier.

Finally, let's talk dividends. REITs are well known for offering attractive yields and RioCan lives up to that expectation. The company offers a monthly distribution that currently works out to an insane yield of 8.34%. In case you're wondering, this handily makes RioCan one of the best-paying yields on the market.

To illustrate that attractive yield, let's consider an investment of \$15,000. That investment would provide just over \$100 in monthly income, which should be a welcome component of any well-diversified portfolio. Better yet, if you don't need the income just yet, <u>continue to reinvest</u> that income for future gains.

# **Final thoughts**

Any investment, even real estate, comes with risks. Fortunately, RioCan manages that risk well. RioCan is well diversified, expanding into new markets, and provides a handsome monthly income to investors. In my opinion, RioCan is a great long-term investment for nearly any portfolio. Go on, become a landlord — and don't worry about the down payment or the mortgage.

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2025/08/30 Date Created 2020/11/23 Author dafxentiou

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