

The issue is with the industry, not Shopify itself. Shopify has managed to beat market [analyst expectations](#) again. The tech giant raised its guidance for the year despite a downturn in the market. Currently, investors can expect the decline to hold for a little while, but I don't think investors should worry.

The fact is that Shopify's recurring revenue is rising and the fulfillment centers can increase revenue even further. An increase in the number of Shopify Plus clients means that the company could be potentially poised for additional revenue increases rather than slumps in the future.

At the speed of light

Lightspeed POS made a robust entry into the stock markets with an impressive initial public offering in March 2019. Seemingly well positioned to overtake Shopify as Canada's blue-eyed tech baby, the company took a turn for the worse from mid-August.

Lightspeed climbed up by almost 160% until mid-August, only to drop down to \$33.06 at the time of writing.

Similar to Shopify's current situation, the drop in Lightspeed's share prices potentially offers an excellent buying opportunity. Lightspeed is part of the point-of-sale industry.

The company already has a majority of the market share, and [this industry](#) is expected to become huge in the coming years.

Lightspeed operates in over 100 countries, serving small- and medium-sized business. The company is essentially mimicking the early stages of Shopify that has recently moved into the enterprise-level clientele. We have already seen how Shopify grew, and Lightspeed is expected to do even better.

Lightspeed provides analysts and recommendations to clients using the POS software. Imagine enterprise-level companies coming onboard Lightspeed. The type of growth Lightspeed can see as the POS industry expands is unimaginable.

Foolish takeaway

Both Shopify and Lightspeed share prices have seen a decline this month, but they can potentially become even more significant in the next few months. The share prices for both stocks are at a discount, which could prove to play out very well for investors as the tech industry recovers from the recent slump.

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1. Investing
2. Tech Stocks

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3. TSX:SHOP (Shopify Inc.)

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Date

2025/09/18

Date Created

2019/10/01

Author

adamothonman

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