

Magna International Inc. Stock Looks Poised to Rally 25%

Description

Magna International Inc. (TSX:MG)(NYSE:MGA) stumped the markets last week with a trifecta of good news: an earnings beat, an optimistic outlook, and a dividend hike. The stock is up nearly 12% since, but the rally may have just begun.

In fact, the optimistic price targets that some analyst firms have placed on Magna–Credit Suisse, for example, has a target of US\$50, representing 25% upside from current prices–look achievable if you dig deeper into Magna's latest earnings report. Here's why.

The loonie factor

At first blush, Magna's sales figures disappoint:

- Fourth-quarter sales: down 3% year over year
- Full-year sales: down 7%

However, currency headwind—an uncontrollable factor—was the *only* reason why Magna's sales dipped because a stronger U.S. dollar translates into lower international revenues when converted. Excluding that, Magna's Q4 and 2015 sales grew 6% and 3%, respectively.

Moreover, Magna's light vehicle production volumes climbed in its largest markets, North America and Europe, last year, thanks to new programs by partner-customers, including the **Ford** Transit, Chevrolet Colorado, and **General Motors's** SUVs. That's encouraging, especially since Magna's production was feared to take a hit as the beleaguered Volkswagen counts among its top six customers.

While Magna foresees flat production volumes this year, it projects total sales to be between US\$34.6 billion and US\$36.3 billion. That translates into a nice 8% bump at the lower end. With the loonie starting to strengthen, the final number could look even better.

Rapidly growing profits

Magna's net income for 2015 was flat despite a 7% drop in revenue. Aside from a stronger U.S. dollar,

restructuring lowered Magna's costs and drove its margins higher. For example, the company aggressively sold some non-core businesses, such as battery pack and part of interiors, to slash unnecessary costs and boost profitability.

Meanwhile, the acquisition of automotive transmissions supplier Getrag in a deal worth nearly US\$1.9 billion should give Magna huge headway in key growth markets like China.

These initiatives combined with rising sales should drive Magna's profits even higher-its net income has doubled over the past five years.

Shareholders are being richly rewarded

For investors, rising profits mean higher returns from every aspect. The latest 14% increase in Magna's quarterly dividend translates into a dividend yield of 2.5% at the current stock price, which is a nice top up to the company's solid 23% return on equity. A robust share-repurchase program further adds to shareholders' wealth while affirming management's confidence in the company's growth going forward.

Given the growth prospects, this could be a great entry point for investors as the stock appears to be at inflection point, poised to rally. default watermark

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