



## After an 800% Run, Dollarama Inc. Shares Are Finally on Sale

### Description

**Dollarama Inc.** ([TSX:DOL](#)) has been one of the most successful stocks in the TSX over the past six years, rising an incredible 800% versus an index return of just 11%. Total profits have nearly tripled over that time, while shares outstanding have actually fallen by 11%, resulting in remarkable earnings-per-share growth.

Impressive historical results are what make the last three months interesting for Dollarama stock. In the past 90 days, shares have fallen by almost 20%, roughly double the decline of the TSX overall. However, earnings estimates for next year, which are around \$3.24 a share, haven't changed much. Even more optimistic, analysts anticipate profits to grow by an average of 18.4% a year for the next five years.

Despite the selloff, shares don't get much attention. As a \$9 billion company, an average of only 550,000 shares trade per day. Compare this to similarly sized **Pembina Pipeline Corp.**, which averages over 1.1 million shares per day. As a thinly traded stock, informed investors may be able to capitalize on inefficiently priced shares.

### Not much to complain about

The future remains bright. Over the next 12 months the company expects to open an additional 60-70 new stores, representing a 6-7% growth rate to around 1,100 locations.

While margins will be lower (gross margins will be 2% lower than last year and EBITDA margins will fall by 1.5%), the decline likely has more to do with currency fluctuations than the health of the underlying business. So this year the company should continue growing at a similar pace, while profitability declines are slight and likely temporary.

Looking past 2016, Dollarama is looking to grow to 1,200 and 1,400 locations in coming years, while a recent report from Industrial Alliance Securities shows that demand in Canada can support 2,400 dollar stores (currently, there are only 1,900 dollar stores in operation). With **Dollar Tree, Inc.** and **Family Dollar Stores, Inc.** focusing on their U.S. merger, Dollarama may have much of this market to themselves.

### Then why are shares down?

Dollarama stock is likely down because it was a bit overpriced before the recent turbulence. Market volatility has disproportionally hit high-valuation stocks, and with Dollarama's past results, its shares were primed for the selloff. After a 20% decline, the stock's valuation is back to historical averages. Shares now trade at 26 times earnings versus a five-year average of 25 times. On a cash flow basis, shares trade at 24 times cash flow, in line with its five-year average.

While Dollarama stock is far from cheap, investors would have profited massively any time over the past six years if they simply bought at a "fair" price. With valuation metrics back to reasonable levels and the future looking similarly bright, Dollarama stock should make a dependable long-term holding.

### CATEGORY

1. Investing

### TICKERS GLOBAL

1. TSX:DOL (Dollarama Inc.)

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