



## Should You Buy, Sell, or Hold George Weston Limited Following its Q4 Earnings Beat?

### Description

**George Weston Limited** ([TSX:WN](#)), Canada's largest food processor and distributor and the company behind Loblaw Companies and Weston Foods, announced better-than-expected fourth-quarter earnings before the market opened on March 5, and its stock has responded by making a slight move to the upside. Let's take a closer look at the results to determine if we should consider establishing long-term positions today.

### Beating the expectations with ease

Here's a summary of George Weston's fourth-quarter earnings results compared to what analysts had anticipated and its results in the same period a year ago.

Metric	Reported	Expected	Year-Ago
Earnings Per Share	\$1.58	\$1.56	\$0.98
Revenue	\$11.73 billion	\$11.38 billion	\$7.92 billion

Source: *Financial Times*

George Weston's earnings per share increased 61.2% and its revenue increased 48.2% compared to the fourth quarter of fiscal 2013. The company's immense earnings per share growth can be attributed to its adjusted net income increasing 57% to \$212 million. Its vast revenue growth can be largely attributed to Loblaw's acquisition of Shoppers Drug Mart, which closed in March of 2014 and contributed \$3.05 billion of revenue during the quarter. However, it is also worth noting that excluding the acquisition of Shoppers Drug Mart, George Weston's revenues still increased a very strong 9.6% to \$8.68 billion.

Here's a quick breakdown of eight other notable statistics from the report compared to the year-ago period:

1. Sales increased 49.4% to \$11.4 billion in its Loblaw operating segment (includes Shoppers Drug

Mart)

2. Sales increased 13.6% to \$469 million in its Weston Foods operating segment
3. Adjusted earnings before interest, taxes, depreciation, and amortization (EBITDA) increased 84.5% to \$1.02 billion
4. Adjusted EBITDA margin expanded 170 basis points to 8.7%
5. Operating profit increased 65.4% to \$622 million
6. Operating margin expanded 200 basis points to 6.3%
7. Cash flows from continuing operations increased 34.1% to \$1.09 billion
8. Free cash flow increased 42% to \$504 million

George Weston also announced that it would be maintaining its quarterly dividend of \$0.42 per share. The next payment will come on April 1 to shareholders of record at the close of business on March 15.

### **What should you do with George Weston's stock today?**

George Weston is the largest food processor and distributor in Canada, and increased demand for its products and increased traffic at its stores led it to a better-than-expected fourth-quarter performance, and its stock has responded accordingly by moving higher.

I think George Weston's stock represents an attractive long-term investment opportunity today, even after slight post-earnings pop, because it still trades at low valuations, including just 19.8 times fiscal 2014's adjusted earnings per share of \$5.35 and only 17.3 times fiscal 2015's estimated earnings per share of \$6.11, both of which are very inexpensive compared to its five-year average price-to-earnings multiple of 27.6.

I think the company's stock could consistently command a fair multiple of around 25, which would place its shares upwards of \$150 by the conclusion of fiscal 2015, representing upside of more than 40% from current levels.

With all of the information above in mind, I think George Weston represents one of the best long-term investment opportunities in the market today. Foolish investors should take a closer look and strongly consider establishing long-term positions.

### **CATEGORY**

1. Investing

### **TICKERS GLOBAL**

1. TSX:WN (George Weston Limited)

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1. Investing

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### **Author**

jsolito

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