# 3 High-Yielding Dividend Payers to Buy Now

# **Description**

With the 10-year Canadian government bond yield sitting at 2.13%, 1-year cashable GICs yielding approximately 1.30%, and corporate bond interest receiving unfavorable tax implications compared to dividends, there is no real alternative to equities for yield.

Although many Canadian companies offer dividend yields above 4%, investors need to be extremely cautious not to make investment decisions based on yield alone. Instead, investors should search for companies with strong yields, a sustainable payout ratio (based on both net income and cash flows from operations), and good dividend growth. Here are three companies that meet these requirements.

#### 1. Canadian Oil Sands Ltd.

**Canadian Oil Sands Ltd.** (TSX: COS) currently offers a dividend yield of 6.78%, which is one of the highest on the TSX. Despite this, the yield seems secure. Based on the trailing 12 months, Canadian Oil Sands has a payout ratio of 86%, which is based on an earnings per share of 1.62.

For oil companies however, it is more wise to use cash flows to calculate payout ratio, since it is a capital-intensive industry, and using earnings per share includes many non-cash charges that can distort the true amount of cash a company has to pay its dividends.

For Canadian Oil Sands, using cash flows from operations instead of earnings per share to calculate payout ratio gives a ratio of 72%, which is a fairly sustainable level. In addition, Canadian Oil Sands revised upwards its 2014 cash flows from operations to \$1.3 billion, which would result in an even better payout ratio of 52%.

#### 2. BCE Inc.

**BCE Inc.** (TSX: BCE)(NYSE: BCE) is Canada's largest telecommunications company. It supplies Canadian consumers with home phone, Internet, television, and wireless service, and has a large media presence, owning numerous popular Canadian media brands such as CTV.

BCE currently has a dividend yield of 5.08%, and this yield is sustainable. BCE aims to keep its payout ratio between 65% and 75% of free cash flow. This is perhaps the best measure of yield sustainability, as free cash flow, which BCE has plenty of, is a true measure of how much cash a company has left over after operations and capital expenditures are paid for.

At the end of 2013, BCE had a payout ratio equal to 64% of free cash flow, and for the trailing 12 months, BCE had a payout ratio equal to 29% of operating cash flow, and 90% of net income. Together, these point to a sustainable yield. With the dividend growing 69% since the fourth quarter of 2008, BCE is also a strong dividend grower.

# 3. Potash Corp./Saskatchewan

Fertilizer producer **Potash Corp./Saskatchewan** (TSX: POT)(NYSE: POT) has a high, sustainable dividend yield. It owns six potash mines in Canada and is the world largest fertilizer company by capacity.

Potash Corp. currently has a dividend yield of 3.92%, and a payout ratio of 86% based on both net income and free cash flow. It has ample free cash flow (\$902 million for the first two quarters of this year), and the fact that the 86% payout ratio is consistent across both net income and free cash flow is a good sign that Potash Corp. can fund its dividend purely out of its excess cash, with room to spare.

In addition to the sustainable yield, Potash Corp. has had a solid history of dividend growth, increasing annually since 2011 from \$0.24 annualized in 2011 to \$1.40 annualized today. With fertilizer prices likely bottomed out and set to rise after a period of weakness, as well as solid growing cash flows, Potash Corp. should have no difficulty maintaining its dividend.

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- 1. Dividend Stocks
- 2. Energy Stocks
- 3. Investing

# **TICKERS GLOBAL**

- 1. NYSE:BCE (BCE Inc.)
- 2. TSX:BCE (BCE Inc.)

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